



CREDIT COMMITTEE MEETING

Thursday, September 19, 2019

9:00 AM

Schrafft's City Center, 529 Main Street, Suite 201, Charlestown, MA 02129

AGENDA

I. Establishment of Quorum

II. Administrative Matters and Governance

- Review and Approval of Minutes - June 27, 2019.....1

III. Loans for Consideration

- DPV Transportation, Inc. \$500,000.....2

IV. Portfolio Review, Period Ending 06/30/19

- Migration Report.....3
- Portfolio Review by Risk Rating Report.....3
- Risk Rating 2.....4
- Risk Rating 3.....5
- Risk Rating 4.....6
- Risk Rating 5.....7
- Risk Rating 6.....8

V. Loan Activity Reports

- Internally Approved Loans = or < \$500,000.00.....9
- Credit Committee Approved Loans > \$500,000.00.....9

VI. Loans Approved within \$500,000 In-House Lending Authority

- C-MAC Services Inc.: \$150,000.....10
- DeLucca Fence Company, Inc.: \$375,000 (REEF).....11
- DPV Transportation, Inc.: \$500,000.....12
- FireKing Baking Co., Inc.: \$500,000.....13
- Kulae Yoga, LLC: \$50,000 (SBA Microloan).....14

VII. Pipeline Report.....15

Adjourn

Next Meeting: Thursday, October, 31 2019 

Members in Attendance: Chair: Esther Schlorholtz, Carmen Panacopoulos, Jim Reardon

Members Not in Attendance: John Farmer, Mark Fuller

Other Attendance: Larry Andrews, Katie Janowski, Rick Lewis, Don MacQuarrie, Neil Martin, Chuck Merrill, Angela Miele, Alison Moronta, John Santos, Lisa Silva, Rob Williams

Prior to the meeting being called to order, MGCC's new Commercial Loan Officer, Lisa Silva, was introduced.

Quorum

The Chair welcomed everyone, established that a quorum existed and called the meeting to order.

Approval of the Credit Committee Minutes

Following discussion and upon a motion duly made and seconded, it was:

VOTED: To approve the Minutes of the Credit Committee Meeting held on June 27, 2019.

A motion was made to go into Executive Session to discuss potential transactions involving financial and commercial information of applicants and their competitive position in their industry under Section 2(l) of M.G.L. 40W and expressing its intent to reconvene in Open Session after Executive Session. Following a roll call vote, it was unanimously voted in favor, to enter Executive Session to discuss the following items:

- Loan for Consideration: DPV Transportation, Inc.

The Committee returned to Open Session, whereupon the following were presented for approval:

DPV Transportation, Inc.

Larry Andrews left the meeting and recused himself from any discussion regarding DPV Transportation, Inc.

Following discussion of the credit, held in Executive Session, and upon a motion duly made and seconded, it was:

VOTED: To approve an additional \$500,000 five-year term loan with six-month interest only then 54-month amortization, bringing MGCC's total exposure with DPV

Transportation, Inc. to \$1,000,000. The interest rate on the loan will be prime +3% floating. Fees will be a 1% commitment fee and 1% fee at closing. Collateral will be a second security interest on all assets, a junior lien on the owner's primary residence and investment property.

The company currently has 139 full-time employees and is projected to have 139 full-time employees.

Along with the standard MGCC conditions to close, it was discussed that additional requirements are needed as discussed during Executive Session.

A motion was made to go back into Executive Session to discuss financial and commercial information of clients and their competitive position in their industry under Section 2(l) of M.G.L. 40W and expressing its intent to reconvene in Open Session after Executive Session. Following a roll call vote, it was unanimously voted in favor, to enter Executive Session to discuss the following items:

- Portfolio Review, Period Ending 06/30/19

The Committee returned to Open Session, whereupon it was:

VOTED: To adjourn the meeting.

Recorder: Katie Janowski