



CREDIT COMMITTEE MEETING

Thursday, February 28, 2019

9:00 AM

Schrafft's City Center, 529 Main Street, Suite 201, Charlestown, MA 02129

AGENDA

- I.** Establishment of Quorum

- II.** Administrative Matters and Governance
 - Review and Approval of Minutes – November 29, 2018
 - Loan Migration Report
 - Loans by Risk Rating

- III.** Loans for Consideration
 - TW Lighting, Inc/ Savio Lighting Inc
- IV.** Loans Approved within \$500,000 In-House Lending Authority
 - American Bio- \$40,000
 - ACA Computer- \$35,000
 - C2C Home Improvement- \$50,000
 - New Bedford Tattoo- \$100,000
 - Darby's Natural Market- \$500,000

- V.** Pipeline Report

Adjourn

Next Meeting: Thursday, April 4, 2019

Members in Attendance: Chair: Esther Schlorholtz, John Farmer, Carmen Panacopoulos, Nam Pham, Jim Reardon

Members Not in Attendance:

Other Attendance: Paul Allen, Larry Andrews, Rick Lewis, Don MacQuarrie, Neil Martin, Chuck Merrill, Angela Miele, Alison Moronta, John Santos, Paul Ricchi, Rob Williams, Day Ann Kelley

Quorum

The Chair welcomed everyone, established that a quorum existed and called the meeting to order.

Approval of the Credit Committee Minutes

The Chair called for a motion to approve the minutes of the November 29, 2018 Credit Committee meetings. Thereupon, after a motion duly made and seconded, it was

VOTED: To approve the minutes of the Credit Committee meetings held on November 29, 2018.

Loan Reports

Ms. Miele presented the Loan Migration Report and Loan by Risk Rating Report. Overall, there is no difference in risk ratings between Committee and Management Approved Loans.

A motion was made to go into Executive Session to discuss potential transactions involving financial and commercial information of applicants and their competitive position in their industry under Section 2(1) of M.G.L. 40W and expressing its intent to reconvene in Open Session after Executive Session. Following a roll call vote, it was unanimously voted in favor, to enter Executive Session to discuss the following items:

- Executive Session Minutes
- TW Lighting/Savio Lighting Inc

The Committee returned to Open Session, whereupon the following were presented for approval:

TW Lighting/Savio Lighting, Inc.

Following discussion of the credit, held in Executive Session, and upon a motion duly made and seconded, it was:

VOTED: To approve a \$1,000,000 five-year Term Loan with a five-year amortization. Interest rate on the loan will be prime +5% floating with a floor of 10%. Fees will be a 1% commitment fee and 1% at closing. Collateral will be a 2nd security interest on all assets.

The company currently has 13 full-time employees and is projected to have 18 full-time employees.

Along with the standard MGCC conditions to close, it was discussed that additional requirements are needed as discussed during Executive Session.

A motion was made to go back into Executive Session to discuss potential transactions involving financial and commercial information of applicants and their competitive position in their industry under Section 2(l) of M.G.L. 40W and expressing its intent to reconvene in Open Session after Executive Session. Following a roll call vote, it was unanimously voted in favor, to enter Executive Session to discuss the following items:

- Loans Approved Within \$500,000 In-House Lending Authority:
 - AmericanBio, Inc.
 - ACA Computer
 - C2C Landscaping Company
 - New Bedford Tattoo
 - Darby's Natural Market

The Committee returned to Open Session.

After discussion concluded, it was

VOTED: To adjourn the meeting.

Recorder: Neil Martin